

Romanian manufacturer of cream spreads based on oleaginous fruits seeks technology to automatize its manufacturing process (processing and cooking) under commercial agreement with technical assistance

Summary

Profile type	Company's country	POD reference
Technology request	Romania	TRRO20220418001
Profile status	Type of partnership	Targeted countries
EXPIRED	Commercial agreement with technical assistance	• World
Contact Person	Term of validity	Last update
Cristina-Maria Balgaradean	18 Apr 2022 18 Apr 2023	18 Apr 2023

General Information

Short summary

A Romanian company manufactures an assortment of cream spreads based on the following oleaginous fruits: hazelnuts, pistachio, cashews, almonds, and peanuts. The company's products are manufactured using semi-automatic processes, from high-quality natural ingredients. The company aims to triple its manufacturing capacity and is therefore interested in identifying new technology to automatize its manufacturing processes, namely the oleaginous fruits processing and cooking.

Full description

The Romanian company was established in 2019 with the aim of offering clients a varied assortment of natural, gluten-free, vegan cream spreads based on oleaginous fruits, suitable for a healthy lifestyle. The company's products are manufactured using only high-quality, natural ingredients. The firm's product portfolio contains different cream-spread mixes based on the following main ingredients:

- hazelnuts
- peanuts
- honey
- cashews
- almonds

- cocoa

All products are manufactured based on the company's own, original recipes. No sugar, salt, palm oil or stabilisers are added. Oleaginous fruits used in the manufacturing process are purchased raw, and are then baked and minced via a semi-automatic processes, on the company's premises, according to the recipe they will be used for.

The Romanian company currently addresses the national market with a manufacturing capacity of approximately 4.000-5.000 jars/month, which it aims to triple in the short term.

The main challenge of the Romanian company is their production processes are semi-automated and they have reached the maximum production capacity for their current equipment. Aiming to triple its manufacturing capacity, the Romanian company seeks new international business partners able to supply the company with suitable technology to automatize its manufacturing processes in terms of: oleaginous fruits processing and baking.

Cooperation with potential partners will be based on commercial agreements with technical assistance.

Advantages and innovations

Technical specification or expertise sought

The Romanian company seeks the following two equipment:

- blender/ecoloidal mill to support with oleaginous fruits processing
- baking line/oven to support with oleaginous fruits baking.

Equipment sought should have a production capacity of 100-400 kg/hour.

Potential partners will supply the Romanian company with their product offering and quotations.

Stage of development

Already on the market

IPR Status

No IPR applied

Sustainable Development goals

• Goal 12: Responsible Consumption and Production

Partner Sought

Expected role of the partner

The Romanian company is interested in identifying international business partners to supply oleaginous fruits processing and baking equipment to support the company automatize its production processes.

Potential partners should supply the Romanian company with complete product catalogues, including product technical details. Cooperation with interested partners will be based on commercial agreement with technical assistance.

Type of partnership

Commercial agreement with technical assistance

Type and size of the partner

- **Big company**
- **SME 11-49**
- **SME 50 - 249**
- **SME <=10**
- **Other**

Dissemination

Technology keywords

- **08001005 - Food Technology**
- **08001004 - Food Processing**

Market keywords

- **08002007 - Other industrial automation**
- **09004008 - Other manufacturing (not elsewhere classified)**
- **08003007 - Other industrial equipment and machinery**

Targeted countries

- **World**

Sector groups involved