

# Business Cooperation Database

## Profile Extraction

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### General Information

Profile ID	20110630060
Summary	A manufacturer of children's furniture, utensils and wooden toys from Romania is looking for a potential EU partner who could be interested in trade intermediary services and reciprocal production. The Romanian company is also interested in offering its production capabilities as subcontractor.
Creation Date	30/06/2011
Last Update	23/03/2012
Expiration Date	23/03/2013

### Intermediary Information

EIC-Code	RO225559-05
Name	National Institute for Research&Development for Optoelectronics CENT
Abbreviated Name	
Address	Donath 67
Postal Code	400293
Town	Cluj-Napoca
Country	Romania
Telephone	0040-264-420590
Fax	0040-264-420667
E-Mail	<a href="mailto:centi@icia.ro">centi@icia.ro</a>
WWW-Address	<a href="http://www.icia.ro">http://www.icia.ro</a>
Contact Person	
Title	Admin
First Name	BARSAN

Family Name	SIMONA
E-Mail	simonaclara_barsan@yahoo.com
Telephone	0040-264-420590

### **Company Information**

Year established	1991
Turnover (in Million Euro)	Up to 2
Number of Employees	10 to 49
Activity Codes (NACE-Code)	Manufacture of games and toys
Company's Products / Activities (main products, services, core activities)	Manufacture and trade of wooden toys.
Contact Languages	English, French, German, Hungarian, Russian,
Certification/Quality standard	None
Already Engaged in International Co-operation	Yes
Percentage of Trans-National Activities	50 or more

### **Co-operation Proposal Information**

Co-operation Offer	Technical & Production Reciprocal production Subcontracting / outsourcing activities
Co-operation Request	Commercial Co-operation Trade Intermediary services (agent, representative, distributor)  Technical & Production Reciprocal production

Target Countries	Austria Belgium Bulgaria Cyprus Czech Republic Denmark Estonia Finland France
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Germany  
Greece  
Hungary  
Ireland  
Italy  
Latvia  
Lithuania  
Luxembourg  
Malta  
Netherlands  
Poland  
Portugal  
Romania  
Russian Federation  
Slovakia  
Slovenia  
Spain  
Sweden  
United Kingdom  
United States

Full Description : (Specification of co-operation request / offer)

With 10 years of experience and multiple transnational co-operations, the Romanian company is a reliable partner in the field of manufacturing and marketing children's furniture, utensils and wooden toys. The company is manufacturing and marketing a wide range of wooden products, such as: furniture for children's rooms, children cribs, garden furniture and ornaments, games and toys, office tools, moneyboxes, lamps etc. The Romanian company is interested in selling its products abroad, both own products and samples as received (trade intermediary services co-operation), as well as finding an EU partner for reciprocal production. The Romanian company is also interested in offering its production capabilities as subcontractor.

Main advantages the company could offer to a potential partner

- fulfillment of orders for samples, as well as orders in small quantities; - production of articles exclusively from environmentally friendly materials (wood) and their treatment with lakes and water-based paints; - correspondence in multiple languages.

### **Partner Information**

Type of Partners

Company

Field of Activities

Manufacturing

	Services
	Trade (Buying/Selling)
Number of Employees	1 to 9 10 to 49 50 to 249
Previous Experience	No Preference
Expected input of the partner	Manufacturers/ merchants / distributors of wooden toys, furniture for kindergartens and schools, furniture for children's rooms, decorations etc.

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## FISA PROFIL FIRMA

DATE GENERALE DESPRE FIRMA	
Numele firmei	SC XYZ SRL
Anul infiintarii	1991
Nr. inmatriculare (J...)	J30/xxxx/1991
Cod unic de identificare(CUI)	RO xxxxxxxx
Forma de proprietate	<input type="checkbox"/> de stat                      X privata
Capital	X integral romanesc <input type="checkbox"/> mixt, cu .....% capital romanesc <input type="checkbox"/> integral strain
Coduri CAEN (se completeaza o fisa separata pentru fiecare cod CAEN)	3240 (fost 3650)
Domeniul de activitate (conform codului CAEN)	Aceasta clasa include:  Fabricarea jocurilor si jucariilor
Principalele produse/activitati/servicii ale firmei (in legatura cu codurile CAEN si cu oferta/ cererea de cooperare)	Productie si comercializare de jucarii din lemn
Oras/ Judet	Satu Mare/Satu Mare
Adresa	Str.xxx, nr.xx
Adrese Email	<a href="mailto:e-mail@e-mail">e-mail@e-mail</a>
Adresa web	<a href="http://www.web">www.web</a> .
Telefon	0040xxxxxxxxx
Fax	0040261xxxxxx
Reprezentant legal	NUME, Prenume
Functia	Administrator
Persoana de contact	NUME, Prenume
Cifra de afaceri/ anul (se precizeaza valoarea sau se bifeaza una din variantele alaturate)	2010 X < 2 mil Euro <input type="checkbox"/> 2 - 10 mil Euro <input type="checkbox"/> 10 - 50 mil Euro <input type="checkbox"/> > 50 mil Euro
Numar de angajati (in anul raportarii cifrei de afaceri - se precizeaza numarul sau se bifeaza una din variantele alaturate))	..... <input type="checkbox"/> 1-9 pers                      X 10-49 pers <input type="checkbox"/> 50-249 pers <input type="checkbox"/> > 250 pers

Certificari/ Standarde de calitate	<input type="checkbox"/> Niciuna <input type="checkbox"/> ISO 9000 <input type="checkbox"/> Ecoaudit <input type="checkbox"/> Altele (specificati)
Cooperari transnationale	X DA <input type="checkbox"/> NU
Daca DA, specificati procentul aproximativ al activitatilor transnationale din cifra de afaceri	<input type="checkbox"/> 0- 9% <input type="checkbox"/> 10-49% <input checked="" type="checkbox"/> 50% sau mai mult
<b>INFORMATII PRIVIND PROPUNEREA DE COOPERARE</b>	
Tipul partenerului cautat	<input checked="" type="checkbox"/> Firma <input type="checkbox"/> Altele (specificati) Institutii publice
Tipul de cooperare cautat	OFERIT CERUT <input checked="" type="checkbox"/> <input type="checkbox"/> Servicii intermediare de comert agent, reprezentant, distribuitor) <input type="checkbox"/> <input type="checkbox"/> Franciza <input type="checkbox"/> <input type="checkbox"/> Transport/Logistica <input type="checkbox"/> <input type="checkbox"/> Joint venture <input type="checkbox"/> <input type="checkbox"/> Fuziune sau schimb de parti sociale <input type="checkbox"/> <input type="checkbox"/> Vanzare/Cumparare a unei firme sau a unei parti din aceasta <input checked="" type="checkbox"/> <input type="checkbox"/> Productie reciproca <input checked="" type="checkbox"/> <input type="checkbox"/> Subcontractare/ Activitati de outsourcing
Domenii de activitate ale partenerului cautat	<input checked="" type="checkbox"/> Productie <input checked="" type="checkbox"/> Servicii <input checked="" type="checkbox"/> Comert (Cumparare/Vanzare)
Descriere a ofertei/cererii de cooperare ( <i>ce se doreste sa se obtina prin cooperare</i> )	Obtinerea de comenzi pentru produse din productie proprie (atat pentru produsele proprii cat si conform mostrelor primite) provenite de la potentiali clienti de pe pietele internationale!
Descriere a principalelor avantaje de cooperare pe care firma le poate oferi potentialului partener	-onorarea de comenzi pentru mostre sau de comenzi si pentru cantitati mai mici -productia de articole in exclusivitate din materiale ecologice (lemn masiv) si tratarea lor cu lacuri si vopsele pe baza de apa -corespondenta in limbi straine
Caracteristici ale potentialului partener (ce se asteapta de la partenerul cautat si de la cooperarea cu acesta)	-comercianti/engrosisti/distribuitori de jucarii din lemn, de mobilier pentru gradinite si scoli, cat si distribuitori de mobilier pentru camere de copii -productori de jucarii din lemn, decoratiuni, de mobilier pentru gradinite si scoli, cat si producatori de mobilier pentru camere de copii
Numar de angajati ai partenerului cautat	<input checked="" type="checkbox"/> 1-9 pers <input checked="" type="checkbox"/> 10-49 pers <input checked="" type="checkbox"/> 50-249 pers <input checked="" type="checkbox"/> > 250 pers
Tara de domiciliu a partenerului cautat ( <i>una sau mai multe, din UE sau din lume</i> )	UE, Federatia Rusa, CSI, GUAM, tarile Baltice, USA
Limba de contact cu partenerul cautat ( <i>una sau mai multe</i> )	germana, maghiara, engleza, rusa, franceza